## Because: Service + Marketing = New Members Campaign LY 25/26

Powered By



And your host: Lion Donna Rollins



# Exciting News



Powered by The California Lions Marketing Committee

### Calling All Stakeholders:

As a Specialty Cause Chair or Subject Matter Expert, we invite you to:

- Adopt the Project Care group aligned with your cause
- •Share volunteer opportunities and celebrate post-event successes
  - •Lead with marketing + service = membership growth

Let's strengthen service, build connections, and grow our reach together!

#### New Lions Service Outreach Tools — with Visual Impact!

California Lions service and marketing committees are working hand in hand to deliver enhanced outreach tools that boost visibility and strengthen community engagement.

CA Lions Projects at a Glance
Your go-to guide to inspire, organize, and promote service statewide.

And Influencer Opportunity through social groups

- We're calling on Specialty Cause Chairs/Subject Matter Experts, Marketing District Leads, and all LIONS to help lead this campaign:
  - Engage specialty clubs (Veterans, Diabetes, Childhood Cancer, etc.)
    - Promote the Project Care model aligned with their service
  - Encourage clubs to share volunteer opportunities and post-event successes
    - Engage people and expand the service and marketing teams!

# Facebook groups include nine global causes and seven Project Care service scopes.

#### Global Causes



https://www.facebook.com/groups/691276937165563/



https://www.facebook.com/groups/1004812288444492/



https://www.facebook.com/groups/10055777781181329/



#### Global Causes



https://www.facebook.com/groups/731184549261399/



https://www.facebook.com/groups/702064139355347/





https://www.facebook.com/groups/4930344393858289



https://www.facebook.com/groups/1188415649275591/

#### **About Project Care**

Project Care is a California Lion model created to encourage districts and clubs to think beyond the traditional LCI global cause calendar.

Its purpose is to provide **flexible service options** that resonate with local needs and creativity. Historically, each new District Governor selects quarterly initiatives to guide Lions service throughout the year.

The Because: Service + Marketing = New Members campaign expands this model by offering tools that help clubs amplify their service, events, and fundraisers—turning them into FRIENDRAISERS aimed at increasing public awareness and engagement.

This approach is also designed to:

- Attract and encourage leadership
  - Promote collaboration
- Build unity among like-minded Lions

### Project Care



https://www.facebook.com/groups/1122894726408719/



https://www.facebook.com/groups/1060169702746883/



https://www.facebook.com/groups/4957447501148047/



MD4

California

LIONS CLUBS

Project Care

FIRST

RESPONDERS

#CaliforniaLions First Responders #First Responders #CI

https://www.facebook.com/groups/616604521469814/



https://www.facebook.com/groups/9417776124994466/

Women and Families

https://www.facebook.com/groups/1959758198161559/

### Group page example



#### Childhood Cancer Service Projects by California Lions

California Lions
Marketing Committee
Forum · 3d · 🚱

Thank you for visiting. I've created this group to provide a space where Lions and community members can share service projects, volunteer opportunities, and resources related to supporting children and families affected by cancer.

Together, we can shine a light on this important cause and make a real difference through compassion, collaboration, and action.

I'm here to help—please visit https://tinyurl.com/LionsServiceResources for more details on how Lions help people.

**Lion Vicky Sasser** 

emmettlady1@gmail.com #Calionschildhoodcancer



**O** Sue Szuc... 3 shares Most relevant →



Lion Elizabeth Steves
Lion Vicky Sasser
thank you for helping



California Lions Marketing Committee

#### Service Resources





Lions Clubs & Helen Keller Challenge 2.0



Vision ®

Vision



Diabetes ® Service ideas @

Service Projects by California Lions

each link uniquely outlines creativity than can be borrowed to fit your needs to get your message out. The committee is devoted to support, If you need help developing any marketing tools, we are here to help. Contact us 🚳

California LIONS CLUBS

MARKETING

Service Resources

Powered by California Lions Marketing

Because: Service + Marketing =

**New Members** 

increase visability through marketing.

= Lions International website

Service ideas spreadsheet

f) = Interactive individualized cause Facebook group





Featured!



Vision Service: scope, challenge, tools, and rewards



Service ideas @

Service Projects by California Lions 6



Diabetes



Environmental ® Service ideas Environmental Service Projects by California Lions ()



Hunger ® Service ideas @

Service Projects by California Lions ()



Childhood Cancer ® Service ideas @ Childhood Cancer Service Projects by California Lions 6



Youth ®

Service ideas @ Youth Service Projects by California Lions ()



Humanitarian Efforts ®

Service ideas @ Humanitarian Service Projects by California Lions ()



Disaster Relief (LCIF) ® Service ideas @ Disaster Relief Service Projects by California Lions ()



Mental Health and Well-Being Service ideas coming soon



Veterans ® Service ideas coming soon @

Veterans Service Projects by California Lions ()



Health and Wellness ® Service ideas coming soon @

**Health and Wellness** Service Projects by California Lions ()



First Responders ®

Service ideas coming soon @ First Responders Service Projects by California Lions ()



Lions and Art Service ideas coming soon @

Lions and Art Service Projects by California Lions ()



Lions and Music ®

Service ideas coming soon @ **Lions and Music** Service Projects by California Lions 6

Service ideas coming soon @ Women and Families Service Projects by California Lions ()



Service ideas coming soon @

"We Care" Service Projects by California Lions ()

Coming soon... View 25/26 Project Care flyers here

#### **Lions Websites**

- Lions Clubs International Foundation (LCI)
- · California Lions Clubs Corp. (MD4)
- · California Lions Foundation (MD4)
- Student Speakers Foundation (MD4)
- · Lions Diabetes (MD4) Lions Eyes Across California (MD4)
- Youth Exchange Program (MD4)
- Lions Float (LCI)

Are you passionate about a specific Project Care model? Now's your chance to make an impact!

Basic social media is simple:

Tell the story to Share the story to Attract interest.

But to really make this campaign thrive, we need influencers!

#### Group Influencer Role Includes:

- ✓ Identify specialty clubs (Veterans, Childhood Cancer, etc.) and their service focus
  - Reach out to clubs and share the Project Care model
- Encourage clubs to post upcoming volunteer opportunities onto the CA Lions group pages
- Celebrate and share post-event success stories on their socials and the CA Lions group pages
- ✓ Encourage sharing of CA Lions group pages to other social mediums and sharing with friends and family
  - Share your group with everyone you know!
    - ✓ Use your creativity and have fun,
  - and most importantly... build a team to maximize outreach

This is a leadership engagement opportunity and a chance to support the core values of:

Marketing-sharing our assets

Service – Lions helping more people

Membership-aligned with Mission 1.5

Let's join-together to expand visibility and grow impact!

Unterested in helping? Ready to take a role?

Please contact: Lion Elizabeth Steves

Up Voice or Text: 657-767-4170

☑ Email: LaHabraLionQueen@rocketmail.com



#### California Lions Club Marketing Committee Lion Year 25/26



The future of California Lions Marketing is so bright... We need to wear sunglasses! Mere to Help



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# Thank





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Because: Service + Marketing = New Members